

PERSON SPECIFICATION

JOB TITLE:	Solicitor/Legal Executive or Equivalent
BUSINESS GROUP:	Company Commercial (CoCo)
LOCATION:	Southampton

Criteria	Essential	Desirable
Skills/Qualifications	 Skills Outstanding Client Care Accurate and precise Absolute attention to detail with figures Attention to detail of protocol Needs to be extremely well organised and tidy Able to run a tight diary schedule Able to work within a team environment Able to work under pressure Needs to be flexible 	
Knowledge	 Commercial law – needs to have knowledge in a wide range of commercial matters SME clients IT literate Case Management 	
Experience	 Commercial law – needs to have experience in a wide range of commercial matters SME clients 	 CASE system Working in a firm of similar size to us Working in-house as well as private practice Partnership within a previous firm International experience
Presentation	Presentable appearanceGood telephone manner	
Attributes	A "Warner Goodman person" is one who shows at all times:-	Well connected with a following Seeking Partnership

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	1.	The utmost honesty	
		and integrity	Ambitious to help grow the
	2.	A "can do" positive	team
		attitude	
	3.	A willingness to help	
		others and to go the	
		extra mile	
	4.	An enthusiasm for	
		the firm, its people	
		and its clients	
	5.	A sense of pride and	
		loyalty towards the	
		firm and its people	
	6.	A flexible attitude	
		towards their job	
		description	
	7.	A passion for	
		delighting our clients	
	8.	A desire to	
		communicate with	
		our clients and our	
		people in a polite,	
		friendly,	
		approachable and	
		pragmatic manner	
	9.	An ability to deliver	
	-	fees and focus on	
		individual	
		profitability	
	10.	A desire to seek	
	-0.	continual innovation	
		and improvement	